Transform your Salesforce at Lightning Speed

Enterprise customers have made significant investments in Salesforce Classic with custom code either due to urgent business needs or because Lightning did not offer such features in the past. This led the developers rather code with little understanding of the declarative capabilities or the business needs.

With Salesforce phasing out support for Classic, migrating to Lightning sounds only logical. Yet is it the only good enough reason to migrate?

The value of Salesforce Lightning goes far beyond having an intuitive UI. It can have a significant impact on a company's bottom line, with simple low/no code capabilities and declarative features that lead to reduced technical debt, reduced application development and support cost, and the ability to build scalable apps your business demands.

How can Virtusa help you?

Virtusa's Salesforce migration service accelerates migration from Classic with a framework that assures value and adoption of the Lightning Experience. Some of the key areas that we help our clients include:

- Reducing technical debt by over **200%**

- Increasing productivity by **45%**

- Increasing in adoption by **100%**

- Increasing business value and consumer satisfaction (NPS) by **100%**

Capabilities

Accelerate value and adoption, reduce technical debt, reduce application development cost, and grow revenue.

Virtusa advocates a systematic planning-implementation-transformation approach for Classic to Lightning migration that is enabled by IP tools and a proven framework. The traditional approach involves rebuilding an entire application from scratch using Lightning components. This significantly increases the time-to-market. However, our approach advocates maximum reusability by developing a Lightning experience layer around the current code base which in turn reduces the time-to-market.

UI/UX
re-definition

Customer code
migration

Re-engineering/
re-factoring

Building reusable
components

Workflow
re-definition

Tools

- Reusable Lightning components
- Configuration converter
- Magic mover
- Lightning Readiness Check
- Visualforce check tool
- Salesforce Optimizer
- Org health check
- Field trip to determine usage
- Salesforce Security Scanner

Success stories

With our vast experience with Salesforce, we've saved millions of dollars for our customers across industries. Some of our success stories include:

Reduced average call handling time (AHT) by 75% for the largest healthcare payer in the US along with business-enabled rules engines to support assignment of cases and SLAs at scale for tens of thousands of combinations

Improved productivity by 30% along with experience and adoption for one of the largest banks of Canada

Reduced CSRs by 30% along with reducing AHT by over 50% for a large healthcare payer in the US