

Transform your Salesforce at Lightning Speed

Enterprise customers have made significant investments in Salesforce Classic with custom code either due to urgent business needs or because Lightning did not offer such features in the past. This led the developers rather code with little understanding of the declarative capabilities or the business needs.

With Salesforce phasing out support for Classic, migrating to Lightning sounds only logical. Yet is it the only good enough reason to migrate?

The value of Salesforce Lightning goes far beyond having an intuitive UI. It can have a significant impact on a company's bottom line, with simple low/no code capabilities and declarative features that lead to reduced technical debt, reduced application development and support cost, and the ability to build scalable apps your business demands.

How can Virtusa help you?

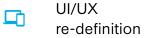
Virtusa's Salesforce migration service accelerates migration from Classic with a framework that assures value and adoption of the Lightning Experience. Some of the key areas that we help our clients include:

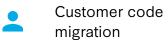
- Reducing technical debt by over 200%
- Increasing productivity by 45%
- Increasing in adoption by 100%
- Increasing business value and consumer satisfaction (NPS) by **100%**

Capabilities

Accelerate value and adoption, reduce technical debt, reduce application development cost, and grow revenue.

Virtusa advocates a systematic planning-implementation-transformation approach for Classic to Lightning migration that is enabled by IP tools and a proven framework. The traditional approach involves rebuilding an entire application from scratch using Lightning components. This significantly increases the time-to-market. However, our approach advocates maximum reusability by developing a Lightning experience layer around the current code base which in turn reduces the time-to-market.







Re-engineering/ re-factoring

Building reusable components

M

Workflow re-definition

Tools



Reusable Lightning components



Configuration converter



Magic mover



Lightning Readiness Check



Visualforce check tool



Salesforce Optimizer



Org health check



Field trip to determine usage



Salesforce Security Scanner



With our vast experience with Salesforce, we've saved millions of dollars for our customers across industries. Some of our success stories include:

Reduced average call handling time (AHT) by 75%

for the largest healthcare payer in the US along with business-enabled rules engines to support assignment of cases and SLAs at scale for tens of thousands of combinations

Improved productivity by 30% along with

experience and adoption for one of the largest banks of Canada Reduced CSRs by 30% along with reducing AHT by over 50% for a large healthcare payer in the US