



Virtusa's IBM FileNet Content Management Offering

"IBM remains the largest global ECM vendor by total software revenue, with a 22% market share in 2008."

Gartner Magic Quadrant for ECM 2009

Key ECM Differentiators

- Executed 50+ leading-edge ECM solutions for clients; Over 300 ECM experts with 500+ man-years of experience
- Complete ECM service portfolio – consulting, designing & implementing complex, enterprise grade ECM solutions
- Solution accelerators and frameworks that provide robust functionalities enabling customers to go-to-market faster
- Strong partnerships with both commercial and open source ECM vendors

Benefits through IBM FileNet Partnership

- Cost effective implementation of IBM FileNet products
- Mature ECM implementation processes and best practices around IBM FileNet
- End-to-end services for Advanced Case Management
- Service offerings that ensure clients deploy high-quality content management systems and achieve faster time-to-market
- Consulting experience in various domains like communication services, BFSI, telecom, records management, etc.

The Case for High Performance Content Management Systems

Delivering the right information to the right people at the right time is critical for success in today's competitive world. However, organizational information is dispersed across multiple formats, information sources, and business functions. In addition, growing data volumes make managing and accessing relevant information a challenging task.

As organizations try to extract value from their business and operational data, they are beginning to realize the importance of developing a holistic strategy to manage enterprise content and support that with tools that deliver the robustness and functionality to support current and future content-driven goals.

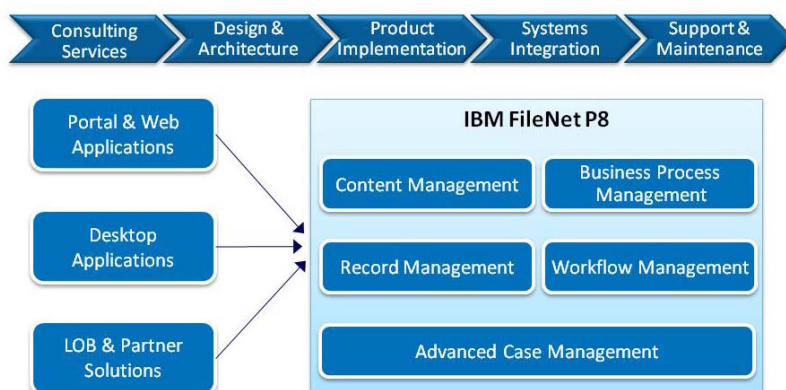
The IBM FileNet platform is a next-generation enterprise content management (ECM) suite that provides comprehensive content management features, while integrating capabilities to handle process management & connectivity to existing systems. Expanded ECM capabilities for records management, large volumes of fixed documents, and enhanced process management and connectivity extend the ability of the platform to handle the ECM requirements of large enterprises.

Virtusa's IBM FileNet Service Offerings

Virtusa's ECM Practice showcases strong expertise on the IBM FileNet product suite to assist enterprise customers by developing and implementing content management strategies on this platform. As a complete business partner, we leverage our strong ECM capabilities around consulting services, best-practice recommendations, framework solutions, prototypes, development, testing and maintenance services to provide end-to-end solutions to our customers' core content challenges.

Using our global delivery model, consultative solution approach and best-of-breed information management delivery methodologies, Virtusa delivers cost-effective IBM FileNet solutions aligned with our clients' business goals.

Virtusa's FileNet Services



About IBM FileNet

IBM FileNet P8 Platform is a next-generation, unified enterprise foundation for the integrated FileNet products. Some features of FileNet are:

- ECM reference architecture with comprehensive BPM and compliance capabilities are combined. Content and process management business services can be deployed through SOA
- Multilingual system capabilities, advanced security services, comprehensive auditing and a standardized authentication framework are included
- Flexible API for Java™, Microsoft® .NET® and XML Web services application are supported and can be easily customized

About Virtusa

Virtusa provides end-to-end information technology (IT) services to Global 2000 companies. These services, which include IT consulting, application maintenance, development, systems integration and managed services, leverage a unique Platforming methodology that transforms clients' businesses through IT rationalization. Virtusa helps customers accelerate business outcomes by consolidating, rationalizing, and modernizing their core customer facing processes into one or more core systems.

Virtusa delivers cost-effective solutions through a global delivery model, applying advanced methods such as Agile and Accelerated Solution Design to ensure that its solutions meet the clients' requirements. As a result, its clients simultaneously reduce their IT operations cost while increasing their ability to meet changing business needs.

Founded in 1996 and headquartered in Massachusetts, Virtusa has operations in North America, Europe, and Asia.

For information on how Virtusa can help solve your business problems, write to salesinquiries@virtusa.com or visit www.virtusa.com.

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Virtusa provides the following IBM FileNet P8 services:

- **Consulting.** We provide high-value consulting services encompassing product fitment analysis, architecture assessment, audit of existing infrastructure, and architectural design to meet clients' unique requirements. We also develop ECM strategy based on our clients' enterprise content management needs.
- **Design.** Our unique methodology enables us to understand the client needs better and design/ customize the product depending on the requirements.
- **Product Implementation.** Our focused industry-centric solution approach caters to specific business challenges and needs of diverse industries. Our experience in product implementation and customer support enables us to apply best practices tailored to each client implementation.
- **Integration.** We provide services that ensure seamless integration of your IBM FileNet implementation with other business critical applications including BPM Suites and other Content Management Systems.
- **Support and Maintenance.** We offer comprehensive application maintenance and support services for FileNet that facilitate an agile, flexible, and responsive support structure.

Virtusa's ECM Solution Accelerators

Our solution accelerators help customers reduce cost of development and go-to-market faster.

- **Globalization Toolkit.** Provides seamless multi-lingual content management and content translation solution within the ECM system.
- **Enterprise 2.0 Solution.** Functional and industry solutions that cater to specific business challenges faced by organizations.
- **Mobile Publishing Solution.** Enables organizations to publish content from ECM system to multiple channels including web, mobile web, and mobile apps.

Delivering Business Value

The enhanced capabilities of IBM FileNet content management platform allow organizations to realize significant business benefits from their ECM initiatives:

- **Improved productivity** resulting from timely access to the right content, allowing valuable resources to focus on high priority projects instead of tactical issues.
- **Reduced time-to-market** with unsurpassed workflow capabilities for automating, enabling, and managing human driven process flows which deliver exceptional business performance management and decision management capabilities.
- **Lower content management costs** through reduced complexity and improved content storage and retrieval through a single repository that can manage all forms of structured and unstructured content.
- **Greater efficiency** resulting from enhanced usability, allowing end users to access relevant information and functions quicker.
- **Increased innovation velocity** through enhanced collaboration capabilities.